

Message Text

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ORIGIN AGR-20

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EMS:JCSCHOLL

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RBEVIS

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FM SECSTATE WASHDC

TO AMEMBASSY SANTIAGO PRIORITY

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E.O. 11652: N/A

TAGS: EAGR, ETRD, CI

SUBJ: CCC CREDITS

1. CONGRESSMAN BROCK ADAMS HAS QUERIED THE DEPARTMENT OF AGRICULTURE CONCERNING CERTAIN ASPECTS OF CHILEAN WHEAT CREDITS. IN HIS SECOND LETTER TO USDA ON THIS MATTER, HE STATED, QUOTE I AM DEEPLY CONCERNED ABOUT WHETHER OR NOT THERE WAS A REAL ECA REQUEST FOR COMPETITIVE OFFERS FROM U.S. GRAIN COMPANIES. FIRST, DID NOT CERTAIN GRAIN COMPANIES HAVE CONTRACTS WITH CHILE BASED ON THE AUGUST NEGOTIATIONS BEFORE THE NEW BIDS WERE SOLICITED? WHICH WERE THE U.S. EXPORTERS THAT HAD THOSE CONTRACTS? SECOND, WHEN THE ECA ASKED FOR COMPETITIVE OFFERS IN SEPTEMBER, DID THEY DEAL DIRECTLY WITH THE FOUR GRAIN COMPANIES WHICH ULTIMATELY WON THE BIDS, OR DID THEY NEGOTIATE WITH ALL POTENTIAL SUPPLIERS BIG AS WELL AS SMALL? THIRD, DID THE NEGOTIATIONS FOR THE SECOND GROUP OF CONTRACTS

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BEGIN BEFORE OR AFTER THE SEPTEMBER 11, 1973 MILITARY

COUP?

WITH RESPECT TO THE COMPANIES THEMSELVES WHICH RECEIVED THE
SEPTEMBER 26 CONTRACTS, DO ANY OF THE FOUR (CONTINENTAL,
LOUIS DREYFUS, BUNGE AND GARNAC) HAVE REPRESENTATIVES IN
CHILE? IF SO, ARE THE REPRESENTATIVES AGENTS OF THE
COMPANIES, OR DO THE COMPANIES ACTUALLY HAVE SUBSIDIARIES
IN CHILE? IF THE LATTER IS THE CASE, WHAT ARE THE
SUBSIDIARIES? UNQUOTE

2. WOULD APPRECIATE EMBASSY'S COMMENTS ASAP REGARDING
QUESTIONS RAISED BY CONGRESSMAN ADAMS FOR USE IN
ANSWERING HIS LETTER. RUSH

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